



SPRING 2024 WHOLESALE Order Form

Wholesale Catalog can be found at

https://form.jotform.com/Jabebo_Earrings/ProductList

To All Our Customers,

One of our guiding principles is to promote the awareness of biodiversity. We are committed to using our business to celebrate wildlife and nature conservation, creating as many new plant and animal designs as we can manage. We want to thank you for your support and for being a conduit for our product. We really appreciate the opportunity you provide us, reaching people who are passionate about conservation and biodiversity - be they educators, scientists, naturalists, or someone who loves nature in a way to wear it on their ears.

We want you to know we work very hard to get your order shipped as soon as possible.

Our collection of earrings continues to grow as does our customer-base, making it a growing challenge to keep all of our 450+ designs in-stock. Sometimes, we may need 2-3 weeks to fill an order, as batches of your selected designs make it through our production process. Thank you for your patience and your support!

- *Mary & Kevin Abbott*

Co-owners, Jabebo Studio

Here are some reminders for returning and new buyers:

- An invoice will be sent with the shipment or to the billing address. You can set up 30-day terms for billing by sending us references and/or give us a call.
- When you receive an invoice by email, you may the “Click-to-Pay” link to pay by credit card. We do not retain your credit card information.
- Since it may take 3 weeks to gather all of the designs in your order, please let us know if it is critical that your order is shipped less than 3 weeks from your order date. We will work with you to find the best solution for what you need.
- We ship by Priority Mail whenever possible because boxes are free, we can get packages to the PO easily, the cost is cheaper, and the shipping is usually 3 days or less. Thus, we charge a flat 8 dollars for shipping by USPS which does not cover all the cost, but we do appreciate the convenience and are able to pass some of the benefit back to you.
- If USPS does not deliver to your site, then let us know if it is possible to address packages to a PO box where it will be held for you. If UPS or FedEx is your better option that is not a problem, however, we will need to charge full price for shipping plus the pickup fee which will add 12 or more dollars to the shipping cost.

For New and Inquiring Buyers:

- Please contact us by email (info@jabebo.com) or by phone (814-353-1022) before placing your order. We can discuss all issues from payments to questions about a good start up quantity and display method. We also like to know a little about your organization.
- We welcome business from non-profits, shops, national and state park visitor centers, and others at our discretion. You do not have to have a permanent location. For wholesale pricing we require that our product is resold and/or used in fundraising.
- We need all our regular customers to sign a Pennsylvania sales tax exemption form which will establish that we are not required to collect sales tax from sales to you. We will send the form with the first order.
- A W-9 for Jabebo LLC is available on request.
- We ask that the first order be paid for via credit card before we ship it. After that, we're happy to offer 30-day terms. If this doesn't work with the way you handle payments, let us know and we'll work it out.

Submit orders to ORDERS@JABEBO.COM

Phone: 814-353-1022 Fax: 353-1044