The format of this form is optional and to be used at your convenience. Repeat customers may assume we have contact info on file. Orders can be submitted by any the following methods:

### Orders Email: <u>orders@jabebo.com</u> Phone: (814) 353-1022 Fax: (814) 353-1044

Please see the LAST PAGE for important reminders about filling orders, shipping, and billing.

NEW CUSTOMERS: there is also information on LAST PAGE for you. In addition, we would love to hear from you directly by phone and/or you can email us a link to your website so we can learn more about your organization.

Organization Name & Shipping address: (for USPS)	Billing address if different:
Does USPS Ship to your shop/location? Yes  No	PO #:
Attn:	Order Date:
Email and/or Ph for confirmation:	Requested Delivery Date:

 Please indicate one:
 Folded Cards\_\_\_\_\_
 Flat cards with Hanger\_\_\_\_\_
 Flat cards w Punch\_\_\_\_\_

 You may use the above lists to indicate selections, or you may re-enter them in the following table.
 Flat cards w Punch\_\_\_\_\_

Item#	Description	QTY	Item#	Description	QTY

### Wholesale Only for Approved Customers

Total number selected from above	
Shipping by USPS add \$8.00, the estimate for other services is \$12 to \$20	
Displays when/if available are \$25	
Total	

#### Birds

New items are highlighted, and all images are available on our website: <u>www.jabebo.com</u>

Item	Description	Q	Item	Description	Q	Item	Description	Q	Item	Description	Q
020	Red-eyed Vireo		099	Am Redstart		116B	Green Jay		126A	Red-headed WP	
030	Gld-Crown Kinglet		100	Painted Bunting		116C	Steller's Jay		126B	Red-bellied WP	
040	Eastern Towhee		101	Indigo Bunting		116D	Scrub Jay		127	Hummingbird	
041	Spotted Towhee		102	Lazuli Bunting		116E	Canada Jay		128A	Ruby-thro Hum	
050	Dickcissel		103A	Purple Finch		116J	Common Raven		128B	Anna's Hummer	
051	White-Crowned Sparrow		103B	Am.Goldfinch		116M	Blk-billed Magpie		128C	Buff-bellied Hum	
<mark>052</mark>	Chipping Sparrow		105A	N. Cardinals		117A	Baltimore Oriole		128D	Broad-tailed Hum	
070	Ovenbird		105B	Pyrrhuloxia		117B	Bullock's Oriole		128E	Black-chinned Hu	
075	Kirtland's warbler		106A	Rose-Bre Grosbeak		117C	Altamira Oriole		128F	Blue-throated Hu	
085A	Y/R Warbler Myrtle		106B	<b>Evening Grosbeak</b>		117S	Scarlet Tanager		128G	Magnif Hummer	
085B	Y/R Warbler Audubon		107B	Black-cap Chickadee		117W	Western Tanager		129	Am Woodcock	
086	B/W Warbler		107C	Carolina Chickadee		118A	Robin & Nest		130A	Piping Plover	
087	Northern Parula		107D	Chestnut-bk Chicky		118B	Cedar Waxwing		130B	Semipalmated Plo	
088	Cape May Warbler		107E	Mountain Chickadee		118C	Varied Thrush		130C	Killdeer	
089	Blackburnian Warbler		108	Tufted Titmouse		<mark>118D</mark>	Phainopepla		131	Wilson's Phalarope	
090	Cerulean warbler		109	E Bluebird		119A	N. Mockingbird		132A	Red Knot	
091	Yellow warbler		110	Mountain Bluebird		119B	Gray Catbird		132B	Am Oystercatcher	
092	Prothonotary warbler		111	W Bluebird		120	N. flicker (yellow)		132C	Black Oystercatcher	
093	Hooded warbler		112A	RW Blackbird		121	N. flicker (red)		134B	Gt Blue Heron	
094	Common Yellowthroat		112B	Bobolink		122	Acorn Woodpecker		134G	Green Heron	
095	Golden-cheeked war		113	WB Nuthatch		122B	Yellow-bellied Sapsucker		135A	Great Egret	
096	Chestnut-sided war		114	Red-bre Nuthatch		123	Downy WP		135B	Snowy Egret	
097	Golden-winged W		115	Meadowlark		124	Red-cockaded WP		136A	Roseate Spoonbill	
098	Townsend's war		116A	Blue Jay		125	Pileated WP		136B	Am Flamingo	

## Jabebo Earrings - Spring 2023 Birds / Herps

Item	Description	Q	Item	Description	Q	Item	Description	Q	Item	Description	Q
137A	Black skimmer		171E	Gyrfalcon Wht mrph		187	Roadrunner		281	~l~iwi	
137B	Roseate Tern		<mark>171F</mark>	<mark>Northern Goshawk</mark>		188A	Black-Billed Cuckoo		**	Herps	
137C	Laughing Gull		172	Crested Caracara		188B	Yellow-Billed Cuckoo		305	Gila Monster	
138A	American Avocet		173A	Turkey Vulture		195	Elegant Trogon		315	Alligator	
138B	Black-Necked Stilt		173B	Black Vulture		210	Wht-Crowned Pigeon		320	Spotted Salamander	
140B	Brown Pelican		174	Ca Condor		211	Mourning Dove		322	Tiger Salamander	
140W	White Pelican		175	Bald eagle		215	Gambel's Quail		323	AM Toad	
141	Anhinga		176	Golden Eagle		216	California Quail		325	Tadpole & Frog	
142A	Clapper Rail		177A	Red-Tailed Hawk		217	Montezuma Quail		327	Water Lilies & Frog	
142B	Ridgeway's Rail		177B	Red-Shouldered Hk		<mark>218</mark>	<mark>N. Bobwhite Quail</mark>		329	Tree Frog	
143	Trumpeter Swan		177C	Harris's Hawk		220	Great Kiskadee		330	Spring Peeper	
145	Mallard Duck		177D	Broad-Wing Hawk		221	Vermilion Flycatcher		337A	Diamondback Rattler	
146	N Shoveler		178	Cooper's Hawk		222	Scissor-Tailed Flycatcher		337B	Timber Rattlesnake	
147	Red Head Duck		179	Osprey		230	Chimney Swift		<mark>340</mark>	Collared Lizard	
149	Wood Duck		180	Swallow-Tailed Kite		235	Purple Martin		345	Chameleon	
151	Loon		181A	Great Horned Owl		250	Cactus Wren		360	Painted Turtle	
152	Western Grebe		181B	Snowy Owl		251	Carolina Wren		361	Box Turtle	
163	Sandhill Crane		182A	Saw-Whet Owl		252	House Wren		362	Bog Turtle	
165	Whooping Crane		182B	Burrowing Owl		253	Canyon Wren		363	Gopher Tortoise	
167	Wood Stork		183	Barn owl		260	Sharp-Tailed Grouse		365	Diamondback Terra	
170	Northern Harrier		183B	Barred owl		261	Prairie Chicken				
171A	AM Kestrel		183C	Spotted Owl		263	Ruffed Grouse				
171B	Merlin		184A	Screech Owl Gray		265	Wild Turkey				
171C	Aplomado Falcon		184B	Screech Owl Red	1	270	Belted Kingfisher				1
171D	Peregrine		186	Atlantic Puffin	1	280	Frigatbird				1

# Bugs, Mammals, and Marine/Aquatic

Item	Description	Q	Item	Description	Q	Item	Description	Q	Item	Description	Q
**	Bugs		**	Mammals		562	American Pika		615	Dolphin	
415	Dragonfly		504	Coyote		563	Prairie Dog		620	Harbor Seal	
416A	Melissa Blue Butterfly		505	Gray Wolf		564	Chipmunk		625	Manatee	
416B	Karner Blue Butterfly		506	Red Wolf		565	Gray Squirrel		627	Sea Otter	
416C	Mission Blue Butterfly		515	Lt. Brown Bat		566	Abert's Squirrel		630	Seahorse ROYGorB	
417	Atala Butterfly		516	Red Bat		567	Flying Squirrel			(5 color options)	
418	Zebra Longwing		517	Free-tailed Bat		<mark>568B</mark>	Fox Squirrel		631B	Ocean Sunfish(blue)	
420A	Spangled Fritillary		518	Big-eared Bat		569	American Porcupine		631G	Ocean Sunfish(gold)	
420B	Gulf Fritillary		520	Ocelot		570	N. AM Beaver		632	Dolphinfish (Mahi-mahi)	
421	Common Buckeye Butterfly		523	Bobcat		571	Ground Hog		633	Lionfish & Tacos	
425	Monarch		525A	Cougar w/Kittens		575	Armadillo		634	Garibaldi Fish	
426	Spicebush Swal Tail		525B	Florida Panther		578	Javelina		635	Clown fish	
427	Tiger Swallow Tail		533	Grizzly Bear		580	Wild Pony		636	Hogfish	
429	Luna Moth		534	Polar Bear		581	Mare and Foal		637	French Angelfish	
439	Rusty Patched Bumble		535	Black Bear		585	Bison		637B	Queen Angelfish	
440	Honeybee		545	Red Fox		587	Moose		638	Queen Triggerfish	
441	Mosquito		547	Gray Fox		588	Big Horn Sheep		<mark>638B</mark>	<mark>Humahuma</mark>	
442	Cicada		550	Opossum		590	White-tailed Deer		639	Stoplight Parrotfish	
<mark>444</mark>	<mark>Firefly</mark>		551	Raccoon		592	American Elk		<mark>640</mark>	<mark>Nassau Grouper</mark>	
445	Lady bug		552	Coatimundi		599	Pronghorn		641	Rainbow Trout	
446	Tiger Beetle		553	Striped Skunk		**	Marine/Aquatic		642	Brook Trout	
455	Daisy with Bee		555	<b>River Otter</b>		605	Humpback Whale		645	Coelacanth	
456	Echinacea		557	Black-footed Ferret		606	Gray Whale		650	Manta Ray	1
475	Garden Spider		560	Cottontail Rabbit		607	Right Whale		654	Baby Shark & Mama	1
477	Scorpion		561	Jack Rabbit		610	Orca		655	White Shark	

## Jabebo Earrings - Spring 2023 Marine/Aquatic, Science, Pets/Misc., and Botanical

Item	Description	Q	Item	Description	Q	Item	Description	Q	Item	Description	Q
657	Shark		730	Chemistry Mole		**	Pets/Misc		995	Folklorico TYBRorG	
659	Skate		735B	Chemistry Blue/Yellow		780	Flying Saucer/UFO			(5 color options)	
663	Loggerhead Hatchling		735G	Chemistry Green/Red		805	Yellow Cat		996	La Fiesta	
664	Kemp's Ridley Sea Trtl		737	Choco Molecule		807	Blue Cat		2015	Jack-o-Lantern	
665	Hawksbill Sea Turtle		738	Caff Molecule		809	Calico Cat		2050	Jupiter & #119 Steam	
666	Leatherback		739	Oxytocin		825	Yellow Retriever		2090	Reduce, Reuse, Recycle	
670	Jellyfish		745	Planet Earth		830	Dog Catch Frisbee		2093	Renewable Energy	
671	Copepod		747	Space Shuttle		855	Cat & Mice		2095	Locavore	
672	Brine Shrimp		748	International Space Station		857	Fishbowl		2100	Dia de los Muertos	
675	Blue Crab		749	Cassini & Saturn		859	Indoor Cat		2200	Christmas Windows	
679	Hermit Crab		750	Mercury & Messenger		900	Zombies		2201	Santa and Tree	
680	Horseshoe Crab		751A	Hubble Telescope		901	Ghosty Cat & Dog		2202	Winter Holly	
690	Octopus		751B	James Webb Telescope		905	Apple w/ Worm		2203	Happy Hanukkah	
**	Science		752	Pluto & New Horizons		907	Art Palettes		2204	12 Days of Christmas	
705	DNA		753	Juno & Jupiter		910	Shakespeare's Hamlet		**	Botanical	
707	Metabolism		754	Voyager/Uranus Flyby		920	Music		2001	Trillium	
715	XX&XY Chromosomes		755	Mars Exploration		925	Clouds		2002	Poison Ivy	
720	Human Skeleton		760	Apollo Mission		927	Sun & Moon		2005	Bluebonnets	
721	Neuron & Brain		765	Planet & Star		929	Night Sky		2007	Sunflower	
725	Param/Amoeba		766	Gas Giants		930	Ursa Major/ Minor		2010	Red Mangrove	
726A	Plant & Animal Cells		770	Number Pi		947	In a Bottle		2020	Indian Paintbrush	
726в	Mitoses		772	Calculus	<u> </u>	955	Shamans	1	2030	Saguaro Cactus	
727	Extremophiles		775	Atom		970	Crow & Scarecrow		2040	Prickly Pear	
						980	Bird Bath		965	Fall leaves	1
						990	Baking Cupcakes	1			

## Jabebo Earrings - Spring 2023 Identical Sets, Prehistoric, Periodic Table and International

Item	Description	Q	Item	Description	Q	Item	Description	Q	Item	Description	Q
**	IDENTICAL SETS		**	Periodic Table		**	Periodic Table 2		**	International	
101Z	Male Indigo Bunt		1000	Periodic Table		1027	Cobalt		185	Emperor Penguin	
105Z	Male Cardinal		1001	Hydrogen		1029	Copper		190	Keel-billed Toucan	
112Z	Male RWBB		1002	Helium		1033	Arsenic		527	Tiger	
420Z	Fritillary butterfly		1003	Lithium		1036	Krypton		579	Sloth	
425Z	Monarch butterfly		1006	Carbon		1040	Zirconium		5050	Asian & African Elephants	
427Z	T Swallow Butterfly		1007	Nitrogen		1047	Silver		5100	Orangutan	
418Z	Zebra LW Butterfly		1008	Oxygen		1050	Tin		<mark>5405</mark>	Blue Morpho	
429Z	Luna moth		1009	Fluorine		1053	Iodine				
445Z	Lady bug		1010	Neon		1054	Xenon				
455Z	Daisy		1011	Sodium		1055	Caesium				
456Z	Echinacea flower		1014	Silicon		1074	Tungsten				
475Z	Garden spider		1015	Phosphorus		1079	Gold				
**	Prehistoric		1016	Sulfur		1080	Mercury				
380	Tyrannosaurus Rex		1017	Chlorine		1082	Lead				
598	Columbian Mammoth		1019	Potassium		1083	Bismuth				
3100	Triceratops		1020	Calcium		1084	Polonium				
3150	Stegosaurus		1022	Titanium		1088	Radium				
3200	Pteranodon		1024	Chromium		1092	Uranium				
3300	Apatosaurus		1026	Iron		1094	Plutonium				
3350	Hadrosaur					1096	Curium				
3400	Plesiosaurus					1099	Einsteinium				
3805	Allosaurus					1112	Copernicium				
3820	Velociraptor										
3900	Archaeopteryx										

To all our customers we want you to know we are trying very hard to get order out timely. Each year as we add to the collection and having everything readily available for a given order is an increasing challenge. Although we make the earrings on site it is becoming consistently the situation that we are short on something, and we need two to three weeks for the next batch to make its way through. We are committed to using our business to celebrate wildlife and nature conservation. One of our motivating principals is to promote the awareness of biodiversity so it will continue to be a priority here to add as many new animals and plants to our list as we can manage. We want to thank you for your support and for being a conduit for our product. We really appreciate the opportunity you are providing for us to reach and accessorize the people who are doing important things out there, be they educators, scientists, naturalists, or someone who loves nature in a way to wear it on their ears.

#### Here are some reminders for returning and new buyers:

• It may take 3 weeks to get orders together. If your requested date is inside that time frame, let us know so we can try to send what we can in time. We do not do back orders, but you can follow up with a second order.

We do not maintain records of credit card info and if this is your method of payment you will have to touch base with us by phone for payment each time. An invoice will be sent with the shipment or to the billing address. You can set up 30-day terms for billing by sending us references and/or give us a call.

• We ship by Priority Mail whenever possible because boxes are free, we can get packages to the PO easily, the cost is cheaper, and the shipping is usually 3 days or less. Thus, we charge a flat 8 dollars for shipping by USPS which does not cover all the cost, but we do appreciate the convenience and are able to pass some of the benefit back to you. If USPS does not deliver to your site, then let us know if it is possible to address packages to a PO box where it will be held for you. If UPS or FedEx is your better option that is not a problem, however, we will need to charge full price for shipping plus the pickup fee which will add 12 or more dollars to the shipping cost.

#### For New and Inquiring Buyers:

Please contact us directly before placing your order. Either phone or email is fine. We can discuss all issues from payments to questions about a good start up quantity and displaying. We also like to know a little about your organization. We welcome business from non-profits and commercial whether on main street or in a visitor center. You do not have to have a permanent venue. For wholesale pricing we require that our product is resold and/or used in fundraising of some manner.

We need all our regular customers to sign a Pennsylvania sales tax exemption form which will establish that we are not required to collect sales tax from sales to you. We will send the form with the first order.

A W-9 for Jabebo LLC is available on request. For approval on net-30 billing at start please provide references.